## eAccess Ltd.

## **Renamed to Ymobile Corporation effective to July 1**

## **RESULTS OF OPERATIONS AND FINANCIAL**

## **STATEMENTS**

## AS OF AND FOR THE THREE MONTHS ENDED

JUNE 30, 2014

Solely for your convenience, this document contains translations of certain Japanese yen amounts into U.S. dollar amounts. Unless indicated otherwise, the Japanese yen amounts in this document were converted into U.S. dollars at the exchange rate of \$1.00 = \$101.28, the exchange rate in effect as of June 30, 2014, as set forth in the H.10 weekly statistical release of the Board of Governors of the Federal Reserve System of the United States. The translations into U.S. dollars set forth herein are for convenience only and are not audited. No representation is made that the Japanese yen amounts have been, could have been or could be converted into U.S. dollars at such rates or any other rate.

# 1. Qualitative Information regarding Settlement of Accounts from April 1, 2014, to June 30, 2014

eAccess Ltd. ("eAccess") and WILLCOM, Inc. ("WILLCOM") entered into a merger agreement on February 21, 2014 under which eAccess would become the surviving company and WILLCOM would become the merged company through an absorption merger ("the Merger"). The merger between the companies was completed as scheduled on June 1, 2014 and surviving eAccess has changed its company name to Ymobile Corporation ("Ymobile") effective July 1, 2014. Thus, new Ymobile's operating results for this quarter included those of WILLCOM for June one month on top of the former eAccess results for the three months ended June 30, 2014.

Ymobile accommodates more than 10 million subscribers in broadband communication services, the sum of approximately 5.2 million eAccess subscribers and approximately 5.7 million WILLCOM subscribers. Taking advantage of this large customer base and combined business resources, Ymobile intends to seek opportunities for growth in the rapidly expanding smartphone market.

Ymobile's revenue for the three months ended June 30, 2014 increased by 21.2% year on year to \$61,630 million. On the other hand, operating profit decreased by 47.2% year on year to \$4,772 million, and recurring profit decreased by 54.4% year on year to \$2,950 million after recording non-operating loss of \$1,822 million, net of non-operating income and expenses. After consideration of deferred tax accounting, net income increased to \$6,654 million.

		(¥ in millions)			
	Three months ended June 30, 2014				
	Revenue	Segment profit (operating profit)			
Mobile Business	55,944	3,114			
Fixed Line Business	5,686	1,658			
Total	61,630	4,772			

Operating results by segment for are as follows.

In the Mobile Business, Ymobile has accumulated total number of subscribers of 10,003

thousand as of June 30, 2014, up 5,660 thousand, or 130.3%, from June 30, 2013 according to the Merger. Revenue of Mobile Business for the period was  $\pm$ 55,944 million, up 40.7% year on year, at the same time its segment profit (operating profit) was  $\pm$ 3,114 million, down 55.2% year on year. This was primarily the result of increase in network costs, marketing and advertising expenses as well as depreciation expenses which included the merger accounting effects.

In the Fixed Line Business, the accumulated total number of ADSL subscribers has been shrinking to 861 thousand, down by 22.6% year on year as of June 30, 2014, mainly due to the penetration of high-speed mobile broadband services such as LTE. As a result, revenue for the period continued to decline by 22.1% year on year to ¥5,686 million and its segment profit (operating profit) declined by 20.5% year on year to ¥1,658 million.

### 2. Financial Statements

(1) Balance Sheets

(As of March 31, 2014 and June 30, 2014)

		(¥ in millions)	(\$ in thousands)
	Prior Year End	Current 1s	t-qtr End
	(As of March 31, 2014)	(As of June	30, 2014)
(ASSEIS)			
Current assets			
Cash and cash equivalents	4,288	12,249	120,942
Accounts receivable-trade	46,715	93,434	922,532
Accounts receivable-other	1,131	13,673	135,002
Inventories	3,512	8,167	80,638
Deferred tax asset	1,472	3,468	34,242
Other current assets	7,024	14,099	139,208
Allowance for bad debt	(2,912)	(3,278)	(32,366)
Total current assets	61,229	141,811	1,400,188
Fixed assets			
Tangible fixed assets	149,922	199,224	1,967,062
Intangible fixed assets	42,202	133,538	1,318,503
Fixed assets-other	33,398	41,651	411,246
Deferred tax asset	9,670	15,760	155,608
Allowance for bad debt	(102)	(5,883)	(58,086)
Total fixed assets	235,091	384,291	3,794,342
Deferred assets	566	531	5,243
TO TAL ASSEIS	296,887	526,633	5,199,773

## Balance Sheets (Continued) (As of March 31, 2014 and June 30, 2014)

		(¥ in millions $)$	(\$ in thousands)
	Prior Year End	Current 1st	1
	(As of March 31, 2014)	(As of June	30, 2014)
(LIABILITIES)			
Current liabilities			
Accounts payable-trade	3,040	11,041	109,015
Short-term debt	64,000	155,000	1,530,411
Current portion of installment obligations	10,835	8,586	84,775
Other accounts payable and accrued expenses	42,838	44,788	442,220
Other current liabilities	3,738	31,561	311,621
Total current liabilities	124,453	250,975	2,478,031
Long-term liabilities			
Bonds	71,517	70,195	693,079
Lease obligations, less current portion	_	5,722	56,497
Installment obiligation, less current portion	13,719	12,555	123,963
Other long-term liabilities	1,663	18,470	182,366
Total long-term liabilities	86,899	106,943	1,055,914
TO TAL LIABILITIES	211,352	357,919	3,533,955
(EQ UITY)			
Shareholders' equity			
Capital stock	43,286	43,286	427,389
Capital surplus	74,034	150,591	1,486,878
Retained earnings(loss)	(31,903)	(25,249)	(249,299)
Total shareholders' equity	85,417	168,628	1,664,968
Valuation and translation adjustments	117	86	849
TO TAL EQ UITY	85,535	168,714	1,665,818
TO TAL LIABILITIES AND EQUITY	296,887	526,633	5,199,773

## (2) Statement of Operations

(For the three months ended June 30, 2013 and 2014)

	(¥ in millions)	(\$ in thousands)	
	Prior 1st-qtr	Current	1st-qtr
	(Three months ended June 30, 2013)	(Three months en	ded June 30,2014)
Revenue	50,862	61,630	608,511
Cost of revenue	19,329	31,140	307,464
Gross profit	31,533	30,490	301,047
Selling, general and administrative expenses	22,504	25,719	253,940
Operating profit	9,030	4,772	47,117
Non-operating income	3,897	1,503	14,840.05
Non-operating expenses	6,453	3,325	32,830
Recurring profit	6,474	2,950	29,127
Non-recurring profit	1,404	1	10
Non-recurring loss	2	-	-
Income before income taxes	7,876	2,950	29,127
Income tax expense	1,230	(3,705)	(36,582)
Net income	6,646	6,654	65,699

#### (3) Statement of Cash Flows

(For the three months ended June 30, 2013 and 2014)

		(¥ in millions)	(\$ in thousands)
	Prior 1st-qtr	Current 1st-q	ltr
	(Three months ended June 30, 2013)	(Three months ended Ju	me 30,2014)
Cash flows from operating activities			
Income before income taxes	7,876	2,950	29,123
Depreciation and amortization	6,987	9,418	92,989
Decrease (increae) in working capital	(2,870)	5,595	55,247
Interest paid	(1,375)	(569)	(5,619)
Income taxes paid	(4,430)	(128)	(1,265)
Net cash provided by operating activities	6,188	17,266	170,474
Cash flows from investing activities			
Purchase of tangible fixed assets	(10,994)	(2,404)	(23,736)
Purchase of intangible fixed assets	(4,327)	(10,909)	(107,715)
Outlay of long-term prepaid expense	(367)	309	3,052
Others	6,482	130	1,287
Net cash provided by (used in) investing activities	(9,207)	(12,874)	(127,112)
Cash flows from financing activities			
Repayments of capital lease obligations	(6)	(143)	(1,413)
Proceeds from sales of fixed assets and inventories for repurchase by installment payment	5,367	-	-
Repayments of installment obligations	(4,696)	(3,414)	(33,704)
Proceeds from short-term debt	-	96,000	947,867
Repayments of short-term debt	(6,300)	(94,000)	(928,120)
Proceeds from long-term debt	6,737	-	-
Repayments of long-term debt	(8,160)	-	-
Payments for arrangement of interest bearing debt	(195)	-	-
Proceeds from stock issuance, net	(172)	-	-
Dividends paid	(13)	(1)	(15)
Net cash provided by (used in) financing activities	(7,436)	(1,558)	(15,384)
Valuation adjustments in cash and cash equivalents	-	(0)	(0)
Net change in cash and cash equivalents	(10,455)	2,834	27,978
Cash and cash equivalents at the beginning of the period	70,841	4,288	42,339
Increase in cash and cash equivalents resulting from merger	-	5,128	50,628
Cash and cash equivalents at the end of the period	60,386	12,249	120,945

#### [Notes]

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Items subject to consumption tax, etc. are recorded at amounts exclusive of consumption taxes, etc.

#### **Quarterly Results for Fiscal Year 3/2015 Supplemental Financial Information**

					(ii	n million yen)
Fixed-line Business	Fiscal Year					Fiscal Year
	3/2014					3/2015
FIXU-IIIK DUSIKSS	1Q	2Q	3Q	4Q	Full-year/	1Q
	(4-6/2013)	(7-9/2013)	(10-12/2013)	(1-3/2014)	Year-end	(4-6/2014)
EBITDA	2,486	2,429	2,192	1,581	8,688	1,999
Capital expenditures	91	138	146	141	517	47
Net add subscribers (thousands)	-84	-60	-57	-64	-266	-71
Accumulated subscribers (thousands)	1,113	1,053	996	931	931	861
ARPU (yen/month)	1,981	1,971	1,976	1,972	1,975	1,994
Churn rate (%/month)	2.59%	1.97%	1.96%	2.37%	2.22%	2.73%
SAC (yen)	7,500	7,500	6,200	7,100	7,100	7,000

Note: EBITDA=Operating profit + Depreciation and amortization

Mobile Business	Fiscal Year					Fiscal Year
	3/2014					3/2015
Within Dustitess	1Q	2Q	3Q	4Q	Full-year/	1Q
	(4-6/2013)	(7-9/2013)	(10-12/2013)	(1-3/2014)	Year-end	(4-6/2014)
EBITDA	14,281	13,093	13,906	12,661	53,941	12,253
Capital expenditures	9,604	8,131	10,816	15,927	44,477	10,416
Net add subscribers (thousands)	25	72	82	-32	147	5,538
Accumulated subscribers (thousands)	4,343	4,415	4,497	4,465	4,465	10,003
ARPU (yen/month)	2,360	2,330	2,290	2,290	2,320	1,740
Churn rate (%/month)	1.59%	2.10%	2.20%	2.86%	2.19%	2.02%
SAC (yen)	24,500	24,500	24,500	35,000	27,500	19,000

Note: EBITDA=Operating profit + Depreciation and amortization + Loss on inventory valuation + Depreciation included in R&D expenses + Material items of cash income in the non-operating profit & non-recurring profit

Note: SAC includes variable costs only (retroactively adjusted for FY3/2012)

Note: Churn rate includes churn due to device upgrades in resale channel from FY3/2014 Note: Service revenue and cost generated from Softbank Mobile MVNO are recognized as net sales from FY3/2014 as eAccess became a subsidiary of Softbank Note: FY3/2015 figures include former WILLCOM business after merger on June 1.