Ymobile Corp.

RESULTS OF OPERATIONS AND FINANCIAL

STATEMENTS

AS OF AND FOR THE SIX MONTHS ENDED

SEPTEMBER 30, 2014

Solely for your convenience, this document contains translations of certain Japanese yen amounts into U.S. dollar amounts. Unless indicated otherwise, the Japanese yen amounts in this document were converted into U.S. dollars at the exchange rate of \$1.00 = \$109.66, the exchange rate in effect as of September 30, 2014, as set forth in the H.10 weekly statistical release of the Board of Governors of the Federal Reserve System of the United States. The translations into U.S. dollars set forth herein are for convenience only and are not audited. No representation is made that the Japanese yen amounts have been, could have been or could be converted into U.S. dollars at such rates or any other rate.

1. Qualitative Information regarding Settlement of Accounts from April 1, 2014, to September 30, 2014

eAccess Ltd. ("eAccess") and WILLCOM, Inc. ("WILLCOM") entered into a merger agreement on February 21, 2014 under which eAccess would become the surviving company and WILLCOM would become the merged company through an absorption merger ("the Merger"). The merger between the companies was completed as scheduled on June 1, 2014 and surviving eAccess has changed its company name to Ymobile Corporation ("Ymobile") effective July 1, 2014. Thus, new Ymobile's operating results for current period excluded those of WILLCOM for the two months from April 1 to June 30, 2014.

Ymobile accommodates more than 10 million subscribers in broadband communication services, the sum of approximately 5.2 million eAccess subscribers and approximately 5.7 million WILLCOM subscribers. Taking advantage of this large customer base and combined business resources, Ymobile intends to seek opportunities for growth in the rapidly expanding smartphone market.

Ymobile's revenue for the six months ended September 30, 2014 increased by 52.4% year on year to \$145,911 million. On the other hand, operating profit decreased by 86.9% year on year to \$2,250 million, and recurring loss was \$1,261 million after recording non-operating loss of \$3,511 million, net of non-operating income and expenses. After consideration of deferred tax accounting, net income decreased to \$4,708 million.

		(¥ in millions)			
	Six months ended September 30, 2014				
	Revenue Segment profit (operating profit				
Mobile Business	134,869	(724)			
Fixed Line Business	11,042	2,974			
Total	145,911	2,250			

Operating results by segment for are as follows.

In the Mobile Business, Ymobile has accumulated total number of subscribers of 10,066 thousand as of September 30, 2014, up 5,651 thousand or 128% year on year from September 30, 2013 according to the Merger. Revenue of Mobile Business for the period increased to \$134,869 million, up 65.2% year on year, on the other hand, its segment loss was \$724 million. This loss was primarily the result of increased marketing and advertising expenses for the introduction of new Ymobile brand as well as the addition of depreciation and amortization expenses from the merger accounting.

In the Fixed Line Business, the accumulated total number of ADSL subscribers has been shrinking to 810 thousand as of September 30, 2014, down by 23% year on year, due mainly to the penetration of high-speed mobile broadband services such as LTE. As a result, revenue for the period continued to decline by 21.8% year on year to \$11,042 million and its segment profit (operating profit) declined by 28.7% year on year to \$2,974 million.

2. Financial Statements

(1) Balance Sheets

(As of March 31, 2014 and September 30, 2014)

		(¥ in millions)	(\$ in thousands)
	Prior Year End	Current 2r	ıd-qtr End
	(As of March 31, 2014)	(As of Septem	ber 30, 2014)
(ASSEIS)			
Current assets			
Cash and cash equivalents	4,288	3,526	32,154
Accounts receivable-trade	46,715	88,083	803,237
Accounts receivable-other	1,131	13,262	120,937
Inventories	3,512	6,441	58,736
Deferred tax asset	1,472	1,170	10,669
Other current assets	7,024	12,002	109,447
Allowance for bad debt	(2,912)	(4,421)	(40,316)
Total current assets	61,229	120,063	1,094,866
Fixed assets			
Tangible fixed assets	149,922	197,307	1,799,261
Intangible fixed assets	42,202	133,337	1,215,913
Fixed assets-other	33,398	45,416	414,153
Deferred tax asset	9,670	7,220	65,840
Allowance for bad debt	(102)	(5,323)	(48,541)
Total fixed assets	235,091	377,958	3,446,635
Deferred assets	566	496	4,523
TO TAL ASSEIS	296,887	498,517	4,546,024

Balance Sheets (Continued)

(As of March 31, 2014 and September 30, 2014)

		(¥ in millions)	(\$ in thousands)
	Prior Year End	Current 2nd-c	1
	(As of March 31, 2014)	(As of September	30, 2014)
(LIABILITIES)			
Current liabilities			
Accounts payable-trade	3,040	7,572	69,050
Short-term debt	64,000	140,000	1,276,673
Lease obligations	-	1,737	15,840
Current portion of installment obligations	10,835	8,752	79,810
Other accounts payable and accrued expenses	42,838	61,283	558,846
Other current liabilities	3,738	7,919	72,214
Total current liabilities	124,453	227,262	2,072,424
Long-term liabilities			
Bonds	71,517	73,701	672,086
Lease obligations, less current portion	-	5,272	48,076
Installment obiligation, less current portion	13,719	21,606	197,027
Other long-term liabilities	1,663	3,870	35,291
Total long-term liabilities	86,899	104,450	952,490
TO TAL LIABILITIES	211,352	331,712	3,024,913
(EQ UITY)			
Shareholders' equity			
Capital stock	43,286	43,286	394,729
Capital surplus	74,034	150,591	1,373,254
Retained earnings(loss)	(31,903)	(27,195)	(247,994)
Total shareholders' equity	85,417	166,682	1,519,989
Valuation and translation adjustments	117	123	1,122
TO TAL EQ UITY	85,535	166,805	1,521,111
TO TAL LIABILITIES AND EQUITY	296,887	498,517	4,546,024

(2) Statement of Operations

(For the six months ended September 30, 2013 and 2014)

		(¥ in millions)	(\$ in thousands)
	Prior 2nd-qtr	Current	2nd-qtr
	(Six months ended September 30, 2013)	(Six months ended S	September 30,2014)
Revenue	95,771	145,911	1,330,576
Cost of revenue	39,939	77,890	710,286
Gross profit	55,832	68,021	620,290
Selling, general and administrative expenses	38,667	65,771	599,772
Operating profit	17,165	2,250	20,518
Non-operating income	4,951	3,910	35,656
Non-operating expenses	10,875	7,421	67,673
Recurring profit	11,241	(1,261)	(11,499)
Non-recurring profit	1,404	1	9
Non-recurring loss	2	-	-
Income before income taxes	12,643	(1,261)	(11,499)
Income tax expense	308	(5,968)	(54,423)
Net income	12,335	4,708	42,933

(3) Statement of Cash Flows

(For the six months ended September 30, 2013 and 2014)

		(¥ in millions)	(\$ in thousands)
	Prior 2nd-qtr	Current 2nd-q	tr
	(Six months ended September 30, 2013)	(Six months ended Septem	aber 30,2014)
Cash flows from operating activities			
Income before income taxes	12,643	(1,261)	(11,495)
Depreciation and amortization	14,089	22,214	202,575
Decrease (increae) in working capital	(674)	14,838	135,308
Interest paid	(5,408)	(5,160)	(47,054)
Income taxes paid	(4,424)	(887)	(8,087)
Net cash provided by operating activities	16,226	29,745	271,247
Cash flows from investing activities			
Purchase of tangible fixed assets	(18,831)	(12,649)	(115,347)
Purchase of intangible fixed assets	(7,861)	(14,257)	(130,010)
Outlay of long-term prepaid expense	(564)	(2,066)	(18,839)
Others	5,840	(117)	(1,064)
Net cash provided by (used in) investing activities	(21,416)	(29,088)	(265,260)
Cash flows from financing activities			
Repayments of capital lease obligations	(7)	(589)	(5,373)
Proceeds from sales of fixed assets and inventories for repurchase by installment payment	6,574	12,220	111,433
Repayments of installment obligations	(10,536)	(6,415)	(58,502)
Proceeds from short-term debt	130,000	100,000	911,910
Repayments of short-term debt	(6,300)	(113,000)	(1,030,458)
Proceeds from long-term debt	6,737	-	-
Repayments of long-term debt	(98,084)	-	-
Payments for arrangement of interest bearing debt	(243)	-	-
Proceeds from settlement of derivatives	1,092	1,243	11,333
Proceeds from stock issuance, net	(172)	-	-
Dividends paid	(14)	(4)	(35)
Net cash provided by (used in) financing activities	29,047	(6,546)	(59,692)
Valuation adjustments in cash and cash equivalents	0	-	-
Net change in cash and cash equivalents	23,858	(5,889)	(53,705)
Cash and cash equivalents at the beginning of the period	70,841	4,288	39,104
Increase in cash and cash equivalents resulting from merger	-	5,128	46,759
Cash and cash equivalents at the end of the period	94,699	3,526	32,157

[Notes]

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Items subject to consumption tax, etc. are recorded at amounts exclusive of consumption taxes, etc.

Quarterly Results for Fiscal Year 3/2015 Supplemental Financial Information

						(in	million yen)
	Fiscal Year 3/2014				Fiscal Year 3/2015		
Fixed-line Business	1Q	2Q	3Q	4Q	Full-year/	1Q	2Q
	(4-6/2013)	(7-9/2013)	(10-12/2013)	(1-3/2014)	Year-end	(4-6/2014)	(7-9/2014)
EBITDA	2,486	2,429	2,192	1,581	8,688	1,999	1,702
Capital expenditures	91	138	146	141	517	47	18
Net add subscribers (thousands)	-84	-60	-57	-64	-266	-71	-51
Accumulated subscribers (thousands)	1,113	1,053	996	931	931	861	810
ARPU (yen/month)	1,981	1,971	1,976	1,972	1,975	1,994	1,978
Churn rate (%/month)	2.59%	1.97%	1.96%	2.37%	2.22%	2.73%	2.12%
SAC (yen)	7,500	7,500	6,200	7,100	7,100	7,000	7,000

Note: EBITDA=Operating profit + Depreciation and amortization

	Fiscal Year 3/2014				Fiscal Year 3/2015		
Mobile Business	1Q	2Q	3Q	4Q	Full-year/	1Q	2Q
	(4-6/2013)	(7-9/2013)	(10-12/2013)	(1-3/2014)	Year-end	(4-6/2014)	(7-9/2014)
EBITDA	14,281	13,093	13,906	12,661	53,941	12,253	8,830
Capital expenditures	9,604	8,131	10,816	15,927	44,477	8,719	13,161
Net add subscribers (thousands)	25	72	82	-32	147	5,538	63
Accumulated subscribers (thousands)	4,343	4,415	4,497	4,465	4,465	10,003	10,066
ARPU (yen/month)	2,360	2,330	2,290	2,290	2,320	1,740	1,670
Churn rate (%/month)	1.59%	2.10%	2.20%	2.86%	2.19%	2.02%	1.76%
SAC (yen)	24,500	24,500	24,500	35,000	27,500	19,000	23,000

Note: EBITDA=Operating profit + Depreciation and amortization + Loss on inventory valuation + Depreciation included in R&D expenses + Material items of cash income in the non-operating profit & non-recurring profit

Note: SAC includes variable costs only (retroactively adjusted for FY3/2012)

Note: SAC includes Variable Costs only (retroactively adjusted for F15/2012)
Note: Churn rate includes churn due to device upgrades in resale channel from FY3/2014
Note: Service revenue and cost generated from Softbank Mobile MVNO are recognized as net sales from FY3/2014 as eAccess became a subsidiary of Softbank Note: FY3/2015 figures include former WILLCOM business after merger on June 1.
Note: The number of Mobile Business Capital expenditures for current period 1Q was corrected

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